

I QUESTIONNAIRE

Subsequent to your initial information, there is an overview of the questions that must be answered in the online questionnaire either as free text or with a checkbox. In addition to the information about the product further information on the company and contact is requested. These questions are not listed here.

In the last column you can see the importance of the questions for the overall evaluation on the basis of the weighting. This should help you to identify those questions that require the most care in answering.

The questionnaire has to be answered exclusively online and is accessible through the AWARD Portal. To participate in the Intersolar AWARD you first need to register. After registering, you will receive your permanent login data for the AWARD Portal, where you have the possibility to submit and edit your applications during the application periods.

Use our "Tips for a Successful Application" to optimize your submission.

| PHOTOVOLTAICS

ŧ	Question / Criteria	Field Type	Max. Characters	Weighting
•	Product Information			
.1	Product Name	Free Text	70	
.2	Field of Application Please select the appropriate field of application of the product. Solar cells and modules Solar cells Crystalline PV modules Thin-film modules Balance of systems Inverters PV monitoring, measuring and control technologies Building integrated solutions (BIPV) Stand-alone systems, off-grid systems Small solar devices ICT, PV software PV components (cables, connectors, junction boxes, etc.) Mounting systems, installation aids Tracking systems Production technologies Automotion technology Manufacturing equipment for ingots, wafers, raw material polysilicon, UMG, etc. Manufacturing equipment for solar cells, modules, thin films Solar Power Plants PV systems for residential buildings Roof-mounted PV systems for commercial and industrial applications Free-standing PV installations Operation and maintenance of solar power installations (O&M) EPC contracting/project development for solar plants	Checkbox		
.3	Product Profile	Free Text	800	

POWERING THE FUTURE WITH INNOVATION



#	Question / Criteria	Field Type	Max. Characters	Weighting
1.4 1.4.1 1.4.2 1.4.3	 Product Status The product is a new development. The product is in the development phase. The product is a refinement of an existing product. 	Checkbox		
1.4.2.1	Anticipated Availability/Launch (month/year) (complete if 1.4.2 has been marked)	Free Text	35	
1.4.3.1	Please describe what has been changed compared to the previous version. (complete if 1.4.3 has been marked)	Free Text	800	
1.5	 Product Presentation The product will be presented at Intersolar Europe 2023, Intersolar North America 2023, Intersolar South America 2022/2023, Intersolar Mexico 2022/2023, Intersolar India 2022/2023, Intersolar Middle East 2023 @ Middle East Electricity, ees Europe 2023, ees South America 2022/2022, ees India 2022/2023, ees Middle East 2023 @ Middle East Electricity, Power2Drive Europe 2023, Power2Drive India 2022/2023, EM-Power Europe 2023, Electrotec + EM-Power South America 2022/2023 for the first time. 			
1.6	Other Exhibitions • The product has already been presented at other exhibitions.	Checkbox		
1.6.1	Year and Exhibitions (complete if 1.6 has been marked)	Free Text	10	
2.	DEGREE OF TECHNOLOGICAL INNOVATION			50%
2.1	Technological Advancement Please describe the technological advancement (innovation) of your product.	Free Text	800	15%
2.2	Technological Creativity How does your product demonstrate particular technological creativity?	Free Text	800	10%
2.3	Uniqueness What makes your product unique compared with existing state-of-the-art technologies and with solutions of your competitors?	Free Text	800	5%
2.4	Technological Benefits What technological benefits does your product have?	Free Text	800	15%
2.5	Benefits for Environment and Society Are there, besides the use of solar energy, additional benefits for the environment and society?	Free Text	800	5%
3.	SAFETY AND STANDARDS			15%
3.1	Certificates Please list all safety and ISO/DIN/UL certifications that your product has successfully passed or is in accordance with.	Free text	800	15%
4.	ECONOMIC BENEFITS			20%
4.1	Cost Benefit What is the cost benefit compared to other solutions?	Free Text	800	10%
4.2	Pricing What is the selling price of the product/component today for the end user and what is the expected selling price in the next two years? (In \in or \$)	Free Text	800	5%

POWERING THE FUTURE WITH INNOVATION



#	Question / Criteria	Field Type	Max. Characters	Weighting
4.3	Market and Marketing What is the demand situation and market potential (expected market size, quantities, market share) of your product or component? What is the marketing and distribution concept for your product or component?	Free Text	800	5%
5.	PROOF OF INNOVATION			10%
5.1	Supporting Documents Please provide documents like brochures, presentations, test and field reports, patents, certificates and references, that confirm the innovation and functionality of your product. List the available documents here and upload them with your submission. Please include at least two pictures (high resolution) of the product.	Free Text	800	
5.2	Website Links Is there any further information or are videos available on other websites (e.g. YouTube)? If so, please enter the links in the boxes below.	Free Text	400	10%
5.3	Samples If you wish to provide a sample, please follow the instructions on page 2 of the Terms and Conditions.	Free Text	400	
	QUALITY OF PRESENTATION			5%
	Format and quality of description and presentationExtent of application documentation			5%

I CONTACT

AWARD Team

Agency JBCommsult

Mr. Joerg Bruecher

Phone: +49 7664 5051385 (Please call us from 9:00am to 5:30pm CET)

E-Mail: award@thesmarterE.com